



# Bioenergy 2016 Advancing the Bioeconomy Initiative Washington, D.C., July 12-14, 2016



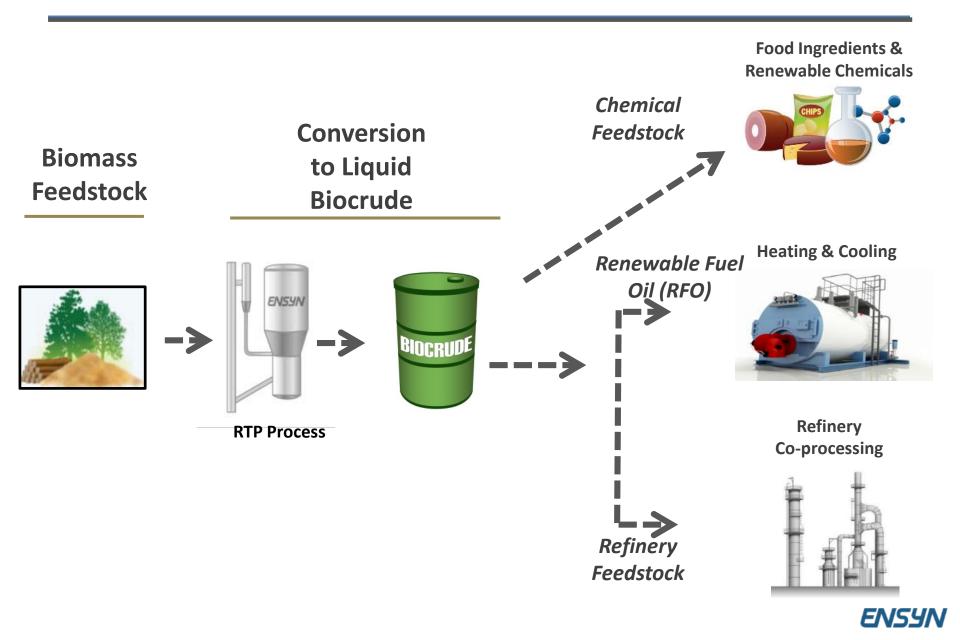


# Ensyn's Approach to the Bioeconomy Initiative

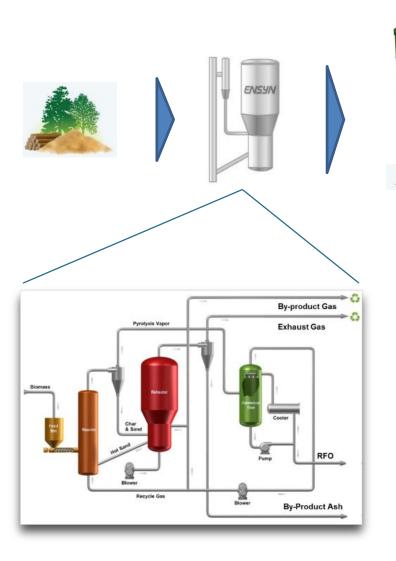
- Production of renewable low carbon fuels and chemicals
- Anchored by Ensyn's commercial RTP process
- Existing chemicals, heating & cooling business offer steady growth
- Refinery market represents a large-scale, global opportunity
- World-class strategic relationships across the value chain
- Existing commercial production in Ontario
- Capacity expansion underway in Quebec\*, Brazil and the U.S.

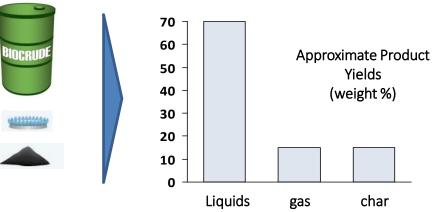


# Ensyn's Business – Forest Biomass to High Value Products



# Ensyn's RTP® Technology





# Maximum Conversion of Solid Carbon to Liquid

- Not "severe" a non-catalytic, thermal process
- Similar to Fluid Catalytic Cracking (FCC)
- No need for catalysts, high pressure or hydrogen
- Gas and char used to run the facility and dry the biomass (energy self-sufficient)
- 35 patents issued, 97 pending



# A 30+ Year Growth Story Backed by Commercial Operations







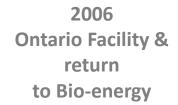


1984

1989 Commercial **Deployment** 



1998-2005 **Heavy Oil** 





# Strategic Relationships Across the Value Chain

**Feedstock** 





**Heating & Cooling** 

**Specialty Chemicals & Food Ingredients** 





























Roseburg

















# Specialty Chemicals – Initial Commercialization

- Initial commercial application specialty chemicals & heating fuels
- 25+ years of commercial production
- Over 40 million gallons produced
- Five commercial RTP facilities in operation
- Strategic relationship: Kerry Group (Red Arrow Products, Wisconsin)
- Over 30 food products developed
- Red Arrow is now the market leader



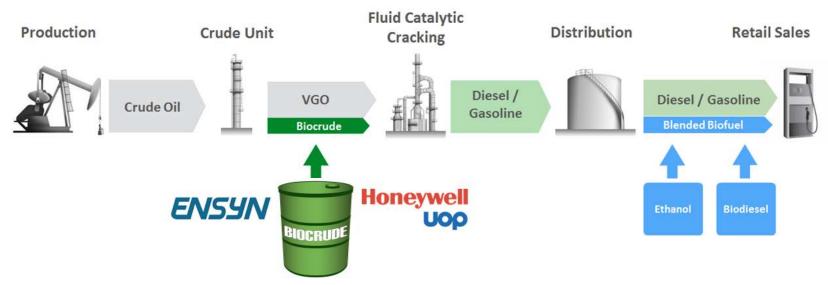


# **Heating Fuels**

- Over 25 years of combustion on an industrial scale
- Approximately 20 million gallons used in industrial boilers
- Now demonstrated across a range of applications
  - Heating & cooling markets
  - Large commercial and institutional users
  - District heating systems
  - Mining (indurating furnace)



# Refinery Co-processing vs. Traditional Biofuels



#### Leveraging existing infrastructure:

- Lowers the refiners CAPEX & OPEX of compliance
- Facilitates implementation
- Up to 5% biocrude processed with conventional petroleum feedstocks
- Provides comparable yields on a volumetric basis
- Does not compete for market share with the refiner
- Allows refiner to control generation of their regulatory credits



# **Co-processing Commercialization**

- 5+ years of development
- Strategic alliance with Honeywell UOP expanded in 2014 to include Refinery Co-processing
- In negotiations with a motivated group of "Early Adopter" refiners
- Announced refiner strategic relationships include Chevron & Tesoro
- Several additional refiner initiatives underway
- Biocrude supply for these contracts:
  - Initially from the Ontario facility
  - Additional deliveries from projects in development

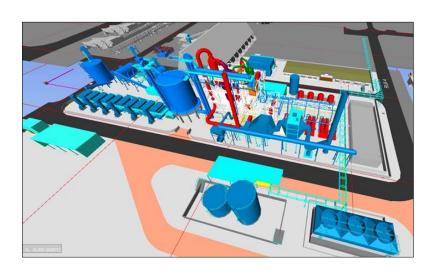


# Regulatory Framework Supports Deployment

- RFS the following pathways are in place
  - RFO Heating (D7 RINs Ensyn leading producer of D7 RINs)
  - Co-processing gasoline (D3 RINs)
  - Co-processing diesel (D7 RINs)
- LCFS California pathway approved:
  - For Ensyn's renewable gasoline and diesel
  - Carbon intensity determined to be approximately 2025 g CO<sub>2</sub>e/MJ
- RECs
  - Generation of REC- eligible heat since Aug 2015 in NH
  - Final stages of measurement protocols with the regulatory authorities



# Production Facilities & Projects







# **Ontario Production Facility**

- Operational facility with capacity of 3 million gallons per year
- Deliveries ongoing to commercial markets focus on U.S. markets
- Commissioned in 2006 with a focus on chemicals/fuels production
- Enhanced in 2014 as Ensyn's anchor fuels facility
- Facility is qualified by the U.S. EPA under the RFS program
- Sales to qualified users in the U.S. are generating D-7 RINs







### Cote Nord Project, Quebec



- 10 million gpy facility being constructed by Ensyn and Arbec Forest Products
- First of several projects under a joint development agreement
- Located at Arbec's sawmill in Port Cartier, Quebec feedstock is forest slash
- Product will be sold to heating and refining customers in the U.S. Northeast
- Civil work has begun and major equipment modules ordered
- Project capex approx CAN\$ 103 million, fully funded, financing parties include:
  - Sustainable Development Technology Canada
  - Investments in Forestry Industry Transformation
  - Investissement Quebec









# Aracruz Project - Brazil



- 22 million gallon per year facility being developed in partnership with Fibria Celulose
- Located at Fibria's pulp mill in Aracruz, Espirito Santo
- Feedstock is eucalyptus forest residues
- Offtake targeted for U.S. refineries and heating clients
- Preliminary engineering substantially complete







# Vienna Project, Georgia



- 20 million gallon per year facility being developed by Ensyn, Renova Capital Partners, and Roseburg Forest Products
- Location is a mothballed mill in Dooly County, Georgia
- Feedstock is forest residues and thinnings from local sources
- Product targeted for refineries and district heating clients
- Conditional commitment from the USDA for a \$70 million loan guarantee with Citibank as the Lender of Record
- Preliminary engineering substantially complete







# Ensyn's Success is Supported by its Strong Investor Base











Chevron Technology Ventures





Advancing the Bioeconomy Initiative